

# Our Seven Step Process DCV Financing Program

## STEP 1

- Introduction to DCV Team Member
- Discuss goals and objectives
  - Describe DCV process

## STEP 2

- DCV Document Request
- Personal financial statement
  - Statement of personal history
  - Last year's tax return
  - Personal income & expense analysis
  - Credit report

## STEP 3

- Underwriting
- 24-hour response Assessment Call
  - Discuss project updates and timing; review of underwriting criteria
  - Discuss multi-unit strategy
    - Qualified – DCV guarantees financing; contract offered
    - Not qualified - strategy discussed to meet qualification criteria

## STEP 4

- DCV Engaged by Client
- Onboarding call to begin DCV process
  - Set up weekly status calls; email welcome packet

## STEP 5

- Business Plan Writing and Process
- Begin developing executive level business plan
  - Review plan outline with client
  - Organization & packaging of lender required documents

## STEP 6

- Lender Presentations
- Coordinate with franchise development team and/or real estate department to confirm project timing
  - Obtain lender's expression of interest
  - Secure lender's commitment

## STEP 7

- Closing/Funding

**A FULL SERVICE  
APPROACH TO HELP  
YOU CREATE, GROW  
AND MANAGE A  
SUCCESSFUL  
FRANCHISE SYSTEM**

Franchises have unique system development, sales, financing and accounting needs. As the first and only professional services provider that offers an end to end solution to the franchise industry, DCV Franchise Group is your true strategic partner.

Our Franchise experts provide deep industry experience, strategic insight, and practical solutions for both franchisors and franchisees - all in one place.

**Contact us:**

Anthony Byrd  
Director

818.999.3924

[ABByrd@SingerLewak.com](mailto:ABByrd@SingerLewak.com)

[DCVFranchiseGroup.com](http://DCVFranchiseGroup.com)



**A Division of SingerLewak**

LOS ANGELES | ORANGE COUNTY | WOODLAND HILLS | MONTEREY PARK | SILICON VALLEY | SAN FRANCISCO | POMONA | RIVERSIDE | DENVER, CO

